



# ONLINE SALE OF BOOKS TO BUYBACK COMPANIES



## Presented by Judy Hills

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- President of Friends of the North Carolina Public Libraries
- VP of Friends of the New Bern-Craven County Public Library
- Maintains two nonprofit websites
- Editor of four monthly newsletters and one bi-monthly newsletter
- Former college adjunct faculty—taught business education
- Taught grant writing, grant management, and other nonprofit courses
- Former Executive Director of a quasi-governmental regional organization that provides planning, aging program oversight, and other services to nine counties and 62 municipalities in central eastern North Carolina
- Contact info: [jahnbnc@gmail.com](mailto:jahnbnc@gmail.com)



# About International Standard Book Number (ISBN) Bar Codes

## What's an ISBN?

The International Standard Book Number (ISBN) is a unique identifier used for commercial books. It is much like a UPC code you find on products in supermarkets.

You can usually find this code in the back of your textbook.

ISBN 978-3-16-148410-0



The parts of a 10-digit ISBN and the corresponding EAN-13 and barcode. Note the different check digits in each. The part of the EAN-13 labeled "EAN" is the [Bookland](#) country code.

ISBN-13 Number  
13 digit number unique to each publication

Price Add-On  
The first digit indicates currency. The following four numbers encode the suggested retail price. A null code of "90000" indicates that no price has been specified.

EAN Number  
13 digit number derived from the ISBN

Human Readable Price  
This price depiction is required by many retailers and certain states

Labels for ISBN 978-0-07-575212-7:  
Prefix Element (US) (9)  
Group Element (78)  
Registrant Element (007)  
Title Number (575212)  
Check Digit (7)

# Selling to Companies That Buyback Books Online

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- Why do it?
  - Increase income
  - Minimal effort
  - Minimal cost
  - Few resources needed
- What's required?
  - Interested member to coordinate
  - To Scan: Cell phone with internet connection and BookScouter app installed
  - To Sell: Barcode scanner, computer, printer, internet connection
  - Convenient place to scan, complete sale online, and pack books
  - Scissors, tool to remove tape labels or stickers
  - Shipping supplies: Boxes, stuffing, packing tape
  - Delivery to shipper
  - Check emails post-shipping for messages from buyer



# Selling to Retail Seller vs. Selling Yourself Online

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- Benefits of selling to an online retailer (e.g., Ziffit, Powell's)
  - Know immediately if the book will be purchased (if conditions are met)
  - No need for storing—maintaining the inventory (book cases, climate controlled environment)
  - No need to organize books to be sold
  - No need to check emails daily—time consuming
  - No need to pay shipping—buyer pays shipping
  - No need to handle payment transactions
  - No need to deal with problems of delivery or condition on arrival
  - No extra charges: Some sites charge an up-front or monthly fee—other take a percentage
- Benefits of selling yourself online (e.g., eBay, Amazon)
  - May get a higher price for books
  - May be able to sell books not being bought by an online retailer
  - Ability to sell books without an ISBN (e.g., older titles)
  - No minimum number or value for the transaction (buyers may have minimum trade requirements)

# Caveats From Book Buyers

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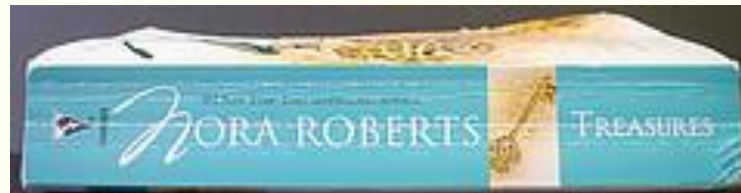
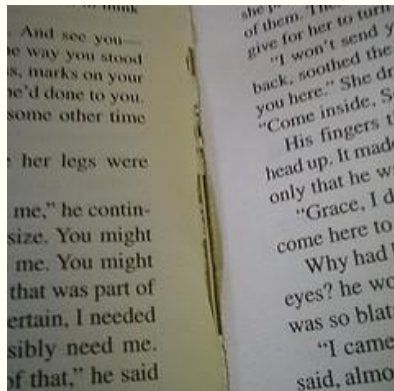
- Will not buy:
  - Ex-library books
  - Book club editions
  - No advance reader copies (ARC), uncorrected proofs or books marked “not for resale”
  - Books in poor condition
- Conditions that are unacceptable
  - Writing, highlighting, or annotations on the pages
  - Pages falling out or coming loose & broken spines/bindings
  - Heavily damaged cover
  - Lacks dust jacket, if originally provided on a hard copy book—if in poor condition—the value may be downgraded
  - Pages that are water damaged or foxed (age related browning of pages themselves or discolored edges)
  - Original supplements missing (e.g., CD, finger puppet)
  - Rips, tears, stains, or odors
  - Labels or stickers (e.g., price, discount price, store labels)
  - No tape repairs to the interior or exterior of the book



# Conditions for Paperbacks

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- Inspect mass market paperbacks carefully due to inferior construction
- Paperbacks with a pronounced angle to their spine will be rejected
- Paperbacks that open flat will be rejected
- Paperback that have visible cracking of spine when opened will be rejected
- Paperbacks with white creases on the spine will be rejected.



# Ways to Tell if Your Book is a Book Club Edition

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A book referred to as a “Book Club of the Month” selection is not necessarily a book club edition. The following are the signs of a hard cover book that it is a book club edition:

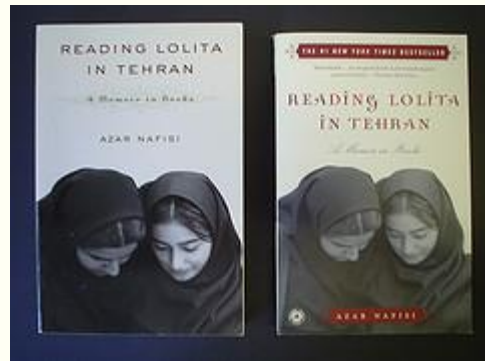
- Noticeably lighter and cheaper looking hard cover
- Small in size than a regular hardcover edition
- Doesn't have a price on it (inside upper front or inside lower rear of dust cover)
- Has a five digit code on rear cover and may or may not have original bar code and ISBN
- Has a number/letter line near or in the gutter of the rear pages
- If an older book, remove the dust cover on the back of the book for a blind stamp, a very small indentation, or an inked mark (circle, square, etc.) on bottom right near the spine.
- Look at the title or copyright page—sometimes the book club will be the publisher



# Ways to Tell if Your Paperback is a Book Club Edition

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- It is slightly bigger than the regular paperback of the same title
- It doesn't have a price on it. Regular edition paperbacks have a price listed, usually on the back cover either by or near the bar code
- Some older paperback book club editions will only have an author photo or publisher blurbs on the rear cover without an ISBN or bar code



# Identifying Books to Sell Online

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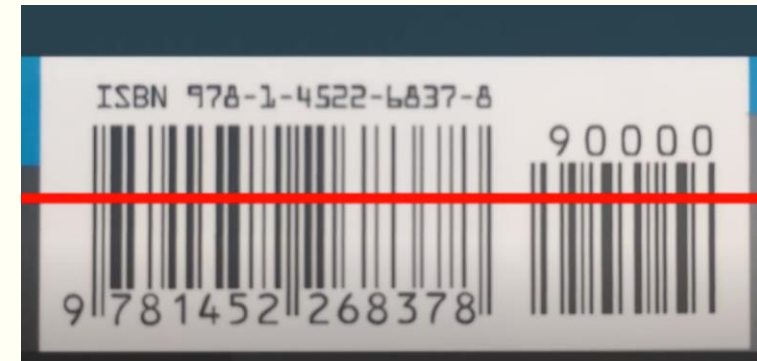
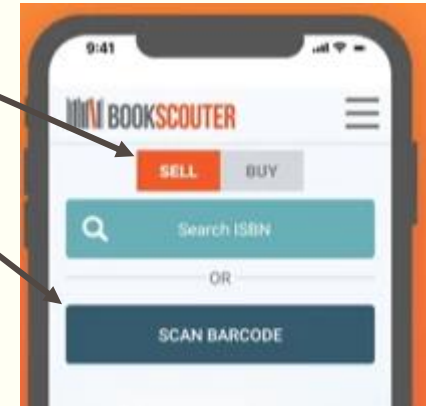
- Rule out books based on criteria previously listed
- Rule out books without a bar code (you can enter an ISBN, but it is time consuming)
- Scan every book that meets criteria
  - Need a cell phone, an internet connection, and the BookScouter app (free download from Google Play or the App Store)
  - BookScouter does not buy books—just used to determine possible value and company buying it
  - BookScouter allows you to compare price quotes from over 30 book buyback companies



# How to use BookScouter

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- [Click here](#) to see a very short 30 second video on how to use BookScouter
- Start by making sure the red “sell” is highlighted at the top
- Then tap “Scan Barcode” which will pull up a frame with a red line though it
- Run the red line through the bar code on the back of the book
- A partial green line will appear if ISBN reads



## Issues with Scanning the Bar Code

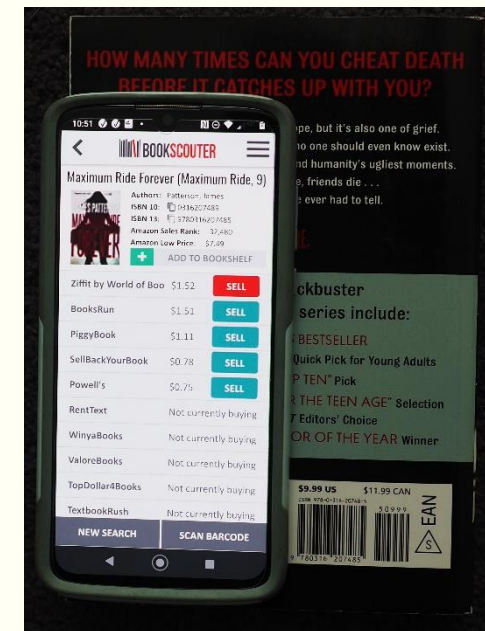
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- If there is a sticker blocking the ISBN, you will have to remove it so it will scan
- App will show “loading” as it looks for the book
- Sometimes the full bar code number will not show in the box and there will be an error message showing on the bottom
- Try scanning one or two more times
- If that does not work—don’t waste any more time on that book
- You could type in the ISBN if you think the book may have value

# Evaluating the Data Displayed

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- Note: We do not use BookScouter to sell the book, we use it only to determine its possible sale price—ignore the “sell” button
- We are set up only to use two book retailers that buyback books: Ziffit or Powell's
- If the book is showing an amount for either or both of these companies we look at the price offered
- We have set an arbitrary price of \$1.50—if a book isn't selling for at least that to one of these two buyers, we don't bother trying to sell it
- If the book is selling on one of these sites for at least \$1.50 we toss the book into a box for resale
- When we have a box full we do the next step

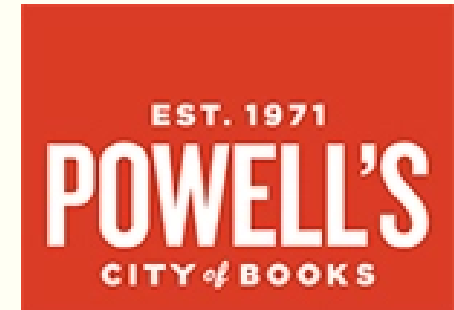


# Setting Up Accounts & Payment Types

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- The coordinator has set up an online sales account with both Ziffit and Powell's
- Ziffit--Pays one of two ways:
  - Pay Pal—Your Friend will have to have an active Pay Pal account to link to
  - Direct Deposit into your bank account—you will have to have the Friends bank account number and the bank routing number to complete this transaction. You will have to enter it each time you sell books
- Powell's—pays one of two ways:
  - Pay Pal—Your Friend will have to have an active Pay Pal account to link to
  - Powell's credit for purchase of books at a future date

**ziffit.com**



TONY MAPLE  
JENNIFER MAPLE  
123 Pear Lane  
Anyplace, GA 00000

PAY TO THE  
ORDER OF \_\_\_\_\_ \$ \_\_\_\_\_

ANYPLACE BANK  
Anyplace, GA 00000

For \_\_\_\_\_

Routing number (line 74b) \_\_\_\_\_ Account number (line 74d) \_\_\_\_\_

1234  
15-00000000

DOLLARS

Do not include the check number.

1:250250025:20202011867 1234




# Next Step

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- Coordinator picks up box of scanned books
  - Value of books change quickly
  - Scanned books should be picked up at least weekly
  - Pick up more frequently if box gets full
- Coordinator takes box home to complete sale online
  - Opens Ziffit website to online sales page and minimizes it
  - Opens Powell's website to online sales page and minimizes it
  - Connects a handheld bar code scanner to the computer (USB or Bluetooth)
  - Rechecks condition of books. Scans books one at a time first in Ziffit then in Powell's—make sure cursor on the screen is set in the box where the barcode is to be entered
  - Compares price, selects one, removes book ISBN from one NOT selected
  - Separates the books to be sold by company
  - You may have a third stack of those that are now not sellable (it does happen)
  - Packs books for shipping
  - Delivers box to shipper





# Ziffit Book Scanned

 US


[Contact Us!](#)

[My Account](#)

[Log out](#) 



[Home](#) [Sell](#) [How It Works](#) [Ziffit App](#) [About Us](#) [Blog](#) [Help](#)

1 item | \$1.52 


Sell your Books to us - all in one place

Enter your barcode number below:


Enter your barcode number here

Get Value


Success! Item "Maximum Ride Forever: 9" added to your trade!

Title	Barcode	Product	Offer	Remove
Patterson, James - Maximum Ride Forever: 9	9780316207485	Book	\$1.52	

What are your trading rules?

Open 


Why are you rejecting my items?


Open 

Cart

\$1.52

Total Value

 Save Trade for Later

Complete Trade 

Nearly there, \$5.98 more value until you can complete your trade.

# Powell Book Scanned—First Book Scanned—How it Looks

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## Sell us your books online

Thank you for your interest in selling us your used books. If you'd prefer to sell your used books in-store, [please read how the program has changed before visiting us at the Used Book Buying counters](#).

Enter the ISBN of each book you wish to sell, and receive an offer immediately. If you like our bid, just send the books to us (we'll cover the freight) and receive credit to your Powells.com account or payment via PayPal.

Enter ISBNs:

9780316207485

**SELL THESE BOOKS**

Please only click the button once.

# Powell Book Scanned – After clicking “Sell These Books”



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## Sell Us Your Books Online

### The Books We Will Buy

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Please add more books to reach our minimum requirement of 7 books or \$8.99 in credit.

 **Maximum Ride 09 Forever**  
Maximum Ride 09 Forever ISBN 9780316207485  
Ride 09    
Forever

UPDATE QUANTITIES

#### OUR OFFER:

**\$1.25** in Powells.com Virtual Credit.

-or-

**\$0.75** in PayPal funds.

ACCEPT OFFER

Please only click the Accept Offer button once.

## Comparing the Two Quote for “Maximum Ride Forever”

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### Ziffit

- \$1.52 in cash
- Must add \$5.98 more value in order to be able to complete this trade

### Powell's

- \$1.25 in credit
- \$0.75 in cash
- To complete this trade:
  - Must add either 7 more books or
  - Must add \$7.74 more in credit

Because have 13 more books to scan, I accept Ziffit for this book title as we prefer cash to credit.


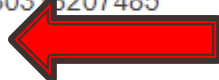
# Powell's: Deleted trade

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## Sell Us Your Books Online

### The Books We Will Buy

Please add more books to reach our minimum requirement of 7 books or \$8.99 in credit.

 **Maximum Ride 09 Forever**  
Maximum Ride 09 Forever ISBN 9780316207485  
Ride 09    
Forever

### OUR OFFER:

**\$1.25** in Powells.com Virtual Credit.

-or-

**\$0.75** in PayPal funds.

Just change the 1 in the box to a “0” and click on “update the quantities.” That removes it from the trade.




# Ziffit: Deleted trade

**Sell your Books to us - all in one place**

Enter your barcode number below:

Enter your barcode number here

Success! Item "Maximum Ride Forever: 9" added to your trade!

Title	Barcode	Product	Offer	Remove	Cart
Patterson, James - Maximum Ride Forever: 9	9780316207485	Book	\$1.52		\$1.52

What are your trading rules?

Why are you rejecting my items?

Just click on the “remove” circle and then it will appear like the frame at the bottom of this page.

**Sell your Books to us - all in one place**

Enter your barcode number below:

Enter your barcode number here

Title	Barcode	Product	Offer	Remove	Cart
					\$0.00

What are your trading rules?

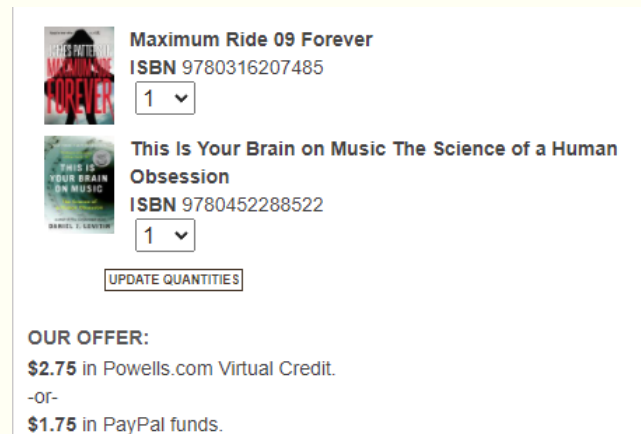
Why are you rejecting my items?

Total Value

# Powell's: Tracking the Trade

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- With Ziffit you can see the value of each trade, but not with Powell's
- Powell's gives you a running total for the trade, but not prices for each individual title



Maximum Ride 09 Forever  
ISBN 9780316207485  
1 ▼

This Is Your Brain on Music The Science of a Human Obsession  
ISBN 9780452288522  
1 ▼

UPDATE QUANTITIES

OUR OFFER:  
\$2.75 in Powells.com Virtual Credit.  
-or-  
\$1.75 in PayPal funds.

- Jot down the total each time it changes so you can see the value of the next title
- You need to do this to determine which offer you will accept: Ziffit or Powell's
- ONLY DO ONE BOOK TITLE AT A TIME—ENTER IT INTO BOTH PROGRAMS—Make a decision on each book before moving on

# Other Considerations

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- Before accepting the bid, there are some minimums:
  - Ziffit—has a minimum trade of \$7.50
  - Powell's has a minimum trade of 7 books OR \$8.99 of credit
- If a book is close in value on both sites, you want to take into account the minimums and shift a book from one stack to another
- If you don't have either the minimum trade amount or the minimum number you can save the trade, but when you go back you may have to follow some procedure to re-check the value—it may have changed and in fact the book may no longer be eligible for a buyback.
- We recommend setting up an excel spreadsheet to track sales.

Date entered	Powells	Ziffit	Total	Date shipped	Comments
10/16/21	\$12.50	\$46.34	\$58.84	10/16/21	Ziffit \$46.34 sent 10/22
10/19/21	\$33.75	\$87.75	\$121.50	10/20/21	Ziffit \$87.75 sent 10/26
10/25/21	\$11.00	\$88.67	\$99.67	10/25/21	Ziffit \$88.67 sent on 10/28
11/18/21	\$34.50	\$43.00	\$77.50	11/18/21	Ziffit sent \$46.51--got \$43
11/29/21	\$18.50	\$69.03	\$87.53	11/29/21	Ziffit sent \$71.34--got \$69.03
12/10/21	\$0.00	\$81.68	\$81.68	12/10/21	Ziffit sent \$81.68 on 12/16
12/15/21	\$24.75	\$24.07	\$48.82	12/15/21	Ziffit sent \$24.07 on 12/21
12/23/21	\$12.75	\$25.56	\$38.31	12/23/21	Ziffit sent \$26.82, got \$25.56
Total	\$147.75	\$466.10	\$613.85		All amounts confirmed for 2021


# Completing the Ziffit Trade After Entering Banking Info

## Review

Please review your trade details below. Once you are happy, simply click the Complete button to finalise your trade.


Payment Type

Bank Transfer



Edit

Shipment Type



Cash Generated

\$32.95

☒ I agree to the [terms and conditions](#)

Complete >

Apply ✓

### Your Trade-In List

Title	Barcode	Product	Offer
Rutherford, Edward - Russka: The Novel of Russia	9780345479358	Book	\$2.53
Lawrence, Richard - The Illustrated Companion to Nelson's Navy	9780811708647	Book	\$6.69
Sapkowski, Andrzej - The Lady of the Lake: 7 (Witcher)	9780316273831	Book	\$3.22
Worth, Kathryn - They Loved to Laugh (Young Adult Bookshelf)	9781883937164	Book	\$2.81
Lee, John R. - Natural Progesterone: The Multiple Roles of a Remarkable Hormone	9780964373730	Book	\$6.47

Must click the “I agree...”  
box, then click the  
“Complete” box

# “Complete” the Ziffit Trade

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## What happens next?

### Step 1 - Print Instructions



Your label has been sent as an email attachment to your registered email address. Please print the label and firmly attach to your package. If your email does not appear in your inbox, please check your junk folder and remember to add us to your safe senders list.

### Step 2 - Package Instructions



Choose one strong box which holds all of the items from your trade. Ensure the items are secure and will not move in transit.

Seal the box and affix the label to your package. Just use one box per trade.

### Step 3 - Shipping Instructions



Visit the most convenient FedEx location to drop off your package off.

[Trade again](#)

[My Account](#)

### Step 4 - Leave us a Review

If you have found our website easy to use, we would really appreciate you visiting our Trustpilot page and leaving a review.



[Review Us](#)

# Example of Email Notification from Ziffit

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**ziffit.com**

Sell Your Books



[Sell My Stuff](#)

[My Account](#)

[Contact Us](#)

## Your Trade is Complete!

Hi Judy Hills,

You have successfully completed a trade with Ziffit.com. We're looking forward to receiving your stuff! Make sure you print out your unique label, package it securely and get it to a FedEx Location as soon as possible.

To search for your nearest FedEx Location anywhere in the country, please click the button below and enter your location.

[Visit FedEx!](#)

Once we have received your package we will carry out a quick quality control check on your items and then let you know when we're finished. You can track the progress of your trade through your Account Dashboard. Just click the button below to get started.

**Trade Tracker**



## Example of Notification from Ziffit—Checking Items Received

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**ziffit.com**

Sell Your Books



[Home](#)

[Sell My Stuff](#)

[My Account](#)

[Contact Us](#)

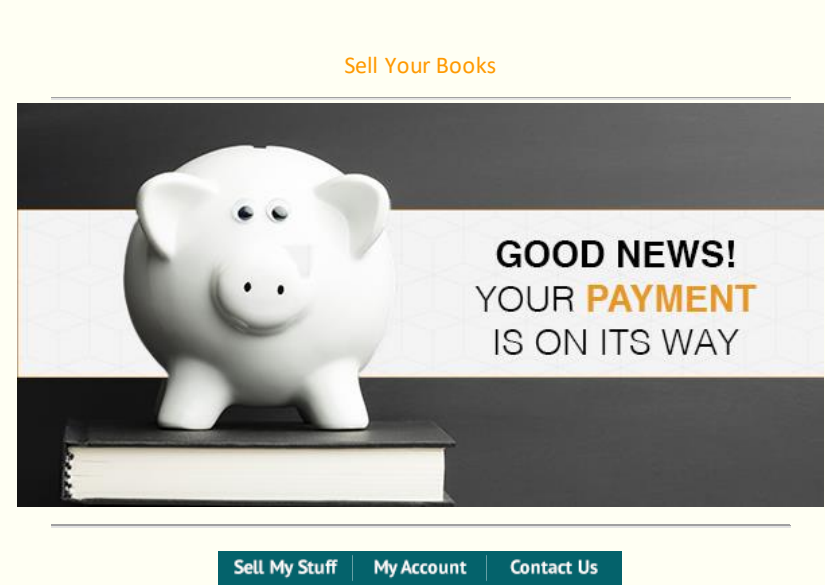
Hi Judy,

We have started checking the quality of your items. This can take up to seven days to complete. If you would like to check the status of your trade, please click the button below and sign into your account.

You will be sent an email confirmation as soon as we've finished processing your trade.

**My Account**

# Example of Notification from Ziffit—Payment On the Way

[Sell My Stuff](#)[My Account](#)[Contact Us](#)

Your Payment is on its Way!

Dear Judy Hills,

Great news! Your trade is now complete and \$57.24 is being transferred to your bank account. Please note this can take up to 5 working days to appear in your account.

We'd like to take this opportunity to thank you for using Ziffit.com. Remember, if you'd like to get cash for any more books just log back in to your account on Ziffit.com to start selling immediately!

The items of your trade:				
Title	Barcode	Product	Paid Price	Status
Reed, Robert - Indiana's Covered Bridges (Images of America (Arcadia Publishing))	0780738533353	Book	\$0.50	Accepted
Gilkins, Roger - Pain Free-A Revolutionary Method for Stopping Chronic Pain	0780553375884	Book	\$3.13	Accepted
Black, Holly - The Queen of Nothing: 3 (Folk of the Air)	0780335335020	Book	\$2.46	Accepted
Kindelberger, Charles F. - Marlas, Paxos and Coaches: A History of Financial Crises (Wiley Investment Classics)	0780473380453	Book	\$1.36	Accepted
Sparring, Carole - Roadside Geology of Texas	0780878422054	Book	\$1.95	Accepted
Gokhale E. - 8 Steps to a Pain-Free Back: Natural Posture Solutions for Pain in the Back, Neck, Shoulder, Hip, Knee, and Foot (Beweenbar) When It Didn't Hurt)	0780779803020	Book	\$1.45	Accepted
Becker JE, John R. - Terre Haute and Vigo County in Vintage Postcards (Postcard History Series)	0780738507477	Book	\$0.50	Accepted
Sacks Oliver W. - The Men Who Mistook His Wife for a Hat and Other Clinical Tales	0780684853049	Book	\$2.71	Accepted
Champagne Rosaria, Butlerfield - Secret Thoughts of an Unlikely Convert: An English Professor's Journey Into Christian Faith	0780884527388	Book	\$6.30	Accepted
Rollins, Henry - Get in the Van: On the Road with "Black Flag"	078088085243	Book	\$10.30	Accepted
Greenwood, Kerry - Earthly Delights: 1 (Continue Chapman Mysteries)	0780464200083	Book	\$1.98	Accepted
Wills, Gary - What the Qu? an Inward And Why it Matters	078103083029	Book	\$1.57	Accepted
Wells, Gary - Dark Alliance: CIA, the Contras, and the Crack Cocaine Explosion	078088363685	Book	\$9.07	Accepted
Warner, Roger - Shooting at the Moon: The Story of America's Clandestine War in Laos	0780883642385	Book	\$12.30	Accepted
Sparks, Nicholas - A Bend in the Road (Random House Large Print)	0780375430893	Book	\$1.79	Accepted
Paprock, Teresa Penney - Sacred Sites of Wisconsin	0780233509036	Book	\$0.00	Expired
			Items:	16
			Total:	\$57.24

# Example of Notification from Powell's

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Thank you for selling us your books!

Please follow these four easy steps:

1. Pack up your books. Be sure to send us only the titles listed in your confirmation below.
2. Print this email and include it with your package.
3. Adhere your postage paid label, available via the following link:

Print Your Mailing Label.

You can also print mailing labels through your Powells.com account:

<https://www.powells.com/MyAccount/TrackBid>

4. Finally, be sure your package is postmarked by January 24, 2022. As soon as we receive your books, we'll issue payment.

Confirmation Number: **13288942**

Title	Qty	ISBN	Binding
Brain Fog Fix Reclaim Your Focus Memory & Joy in Just 3 Weeks	1	9781401946487	T
Katherine	1	9781556525322	T
Born a Crime Stories from a South African Childhood	1	9780399588198	T
Oryx & Crake	1	9780385721677	T
Needle Painting Embroidery Fresh Ideas for Beginners	1	9781863514200	T

Total Value\* = **\$10.25 Virtual Credit**

For additional assistance, please contact [help@powells.com](mailto:help@powells.com).

Thank you!  
The Powells.com Team

\*Value subject to approval of Powells.com buyers. Items must be mailed within the stated time frame and received in good or better condition. Books in poor condition as well as unsolicited items will not be returned or credited to your account.

Quotes offered through the Powells.com Book Buying program do not necessarily reflect what we will buy in our Portland-area stores.

You will be asked to enter this number on the shipping information

# Shipping Information for Powell's

## POWELL'S CITY<sup>of</sup> BOOKS

Welcome to the [Powell's Books Shipping Link](#)

♦ = Required Field on the Shipping Form

To complete your Powell's used book bid using a UPS pre-paid mailing label, please be sure to fill out your name and address, select Process Shipment, print your label and then ship your books to us. Thank you!

After you have printed your shipping label, you can schedule a UPS pickup or you can take your package to any UPS dropoff location. To find the nearest UPS authorized location to your address, click on [UPS Drop-Off Locator](#)

If you have a UPS account number, you can order UPS shipping supplies (shipping pouches, labels) by visiting [www.myups.com](#) and [logging into your account](#).

### Shipping Information.

#### Ship From

Name ♦	Judy Hills
Address Line 1 ♦	1307 Heritage Dr.
Address Line 2	
City ♦	New Bern
State ♦	North Carolina
Postal Code ♦	28562
US or Puerto Rico	United States
Phone Number	2526701913
E-Mail Address	jahnbnc@gmail.com
<input type="checkbox"/> Delivery Notification	

Label Delivery Method

View and Print

Package 1

Order Number ♦

13369023

Number Of Labels

1

Process Shipment

Clear

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[Web Site Terms of Use](#) | [Privacy Policy](#) | [Cookie Disclosure](#) | [Service Terms and Conditions](#)

Enter this number from the email, then click process shipment

# Shipping Label for Powell's

4/4/22, 10:03 AM

Print

POWELL'S CITY of BOOKS

10011  
1500 NE Oregon St  
Portland, OR 97210

SHIP TO:

POWELL'S CITY of BOOKS  
POWELL'S BOOKS  
ONLINE  
PORTLAND OR 97210

SHIP TO:

POWELL'S CITY of BOOKS  
POWELL'S BOOKS  
ONLINE  
PORTLAND OR 97210

OR 9729-13

UPS GROUND

TRACKING # 1Z 1A 020 90 3233 6314

15094923

15094923

15094923

15094923

FOLD HERE

Instructions

UPS Electronic Return Label: View/Print Label

1. Ensure that there are no other tracking labels attached to your package.

2. Fold the printed label at the solid line above. Place the label in a UPS Shipping Pouch. If you do not have a pouch, affix the folded label using clear plastic shipping tape over the entire label. Take care not to cover any seams or closures.

3. Collection and Drop-off

- Schedule a same day or future day Pickup to have a UPS driver pickup all of your Internet Shipping packages.
- Take this package to any location of The UPS Store<sup>®</sup>, UPS Drop Box, UPS Customer Center, UPS Alliances (Office Depot<sup>®</sup> or Staples<sup>®</sup>) or Authorized Shipping Outlet near you. Items sent via UPS Returns<sup>®</sup> Services (including via UPS<sup>®</sup> Ground) are accepted at Drop Boxes, to find your closest UPS location visit [www.ups.com/return/index.jsp](https://www.ups.com/return/index.jsp) and select Drop Off. [Drop Off Location](#)

Daily Collection customers:

- Have your shipment(s) ready for the driver as usual.

1/1

Print

Cancel

Print

1 sheet of paper

Destination

Canon MX490 ser

Pages

All

Copies

1

Layout

Landscape

Color

Color

More settings

# Example of Notification from Powell's

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## Thanks again for sending us your books!

We processed your shipment today, and next time you log in to your Powells.com account, you'll have \$24.75 in Virtual Credit available to spend on some shiny new (or new-to-you) books.

### Bid Summary

Number of Books : 9

Book Value : \$24.75

Total Value : \$24.75

### Received Items

Title	Qty	ISBN	Condition	DJ Condition	Notes
National Geographic the National Parks An Illustrated History	1	9781426215599	Standard	Standard	-
Forever Painless End Chronic Pain & Reclaim Your Life in 30 Minutes a Day	1	9780062448668	Standard	Standard	-
Beginners Guide to Constructing the Universe The Mathematical Archetypes of Nature Art & Science	1	9780060926717	Standard	-	-
Cruellest Month	1	9780312573508	Standard	-	-
Us Against You	1	9781501160806	Standard	-	-
Only Woman in the Room A Novel	1	9781492666899	Standard	-	-
Righteous Mind Why Good People Are Divided by Politics & Religion	1	9780307455772	Standard	-	-
Biology of Belief	1	9781401923129	Standard	-	-
Fault Lines A History of the United States Since 1974	1	9780393088663	Standard	Standard	-

Virtual Credit has been issued to your account. Please log in to your Powells.com account to see your available credit.

Kind regards,

The folks at Powells.com

# Example of Excel Spreadsheet

Date entered	Powells	Ziffit		Total	Date shipped	Comments
1/3/22	\$25.50	\$57.24		\$82.74	1/3/22	
1/7/22		\$78.50		\$78.50	1/7/22	
1/17/22	\$10.25	\$39.08		\$49.33	1/18/22	
1/20/22	\$30.75	\$47.18		\$77.93	1/20/22	Z-sent \$49.80, got \$47.18
1/25/22	\$18.50	\$80.57		\$99.07	1/27/22	Z-sent \$88.14 got \$80.57
2/1/22	\$19.50	\$31.77		\$51.27	2/2/22	Z-sent \$34.41 got \$31.77
2/3/22		\$30.34		\$30.34	2/3/22	Z-sent \$35.75 got \$30.34
2/7/22			\$30.30	\$30.30	2/7/22	
2/10/22	\$12.00	\$87.59		\$99.59	2/10/22	
2/17/22	\$10.50	\$42.26		\$52.76	2/17/22	Powell's was \$12 got \$10.50
2/27/22	\$23.25	\$62.12		\$85.37	2/27/22	
3/3/22	\$13.88	\$86.89		\$100.77	3/3/22	P was \$14, got \$13.88
3/7/22	\$9.75	\$111.66		\$121.41	3/7/22	Z-sent \$115.90 got \$111.66
3/13/22		\$32.95		\$32.95	3/13/22	
3/16/22		\$68.68		\$68.68	3/16/22	
3/19/22	\$12.00			\$12.00	3/19/22	P-sent \$14 got \$12
3/30/22		\$38.34		\$38.34	3/31/22	Z sent \$39.33 got \$38.34
4/4/22	\$14.75	\$22.47		\$37.22	4/4/22	
4/6/22	\$30.75	\$20.21		\$50.96	4/6/22	
4/9/22	\$16.50			\$16.50	4/9/22	
				\$0.00		
				\$0.00		
<b>Total</b>	<b>\$247.88</b>	<b>\$937.85</b>	<b>\$30.30</b>	<b>\$1,216.03</b>		

# North Carolina Sales Tax Issue for Online Sales to Retailers

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This is from the NC Department of Revenue website:

- All remote sellers having either gross sales in excess of one hundred thousand dollars (\$100,000) sourced to North Carolina or two hundred (200) or more separate transactions sourced to North Carolina in the previous or current calendar year (collectively “Threshold”), including sales as a marketplace seller and marketplace-facilitated sales, are engaged in business in North Carolina for sales and use tax purposes.
- Sourced means: “When a purchaser...receives an item at a location specified by the purchaser and the location is not a business location of the seller, the sale is sourced to the location where the purchaser...receives the item.
- Powell and Ziffit are the purchasers and they receive the item at their out-of-state locations.



# North Carolina Sales Tax Issue for Online Sales to Retailers

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This is from the NC Department of Revenue website:

- Note: The exception for small remote sellers does not apply to sellers with a physical presence in North Carolina or any other legal requirement to collect and remit sales and use tax in North Carolina. Marketplace facilitators and marketplace sellers should [refer to the Marketplace Facilitator and Marketplace Seller webpage](#) for additional details regarding their sales and use tax registration, collection, and remittance obligations for North Carolina.
- A Marketplace Facilitator is a business or organization that contracts with third parties to sell good and services on its platform (e.g., Etsy, eBay, Amazon)
- This does not apply to selling used books to a retailer.

# Final Comments

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- The Regional Library Director showed us how to do this in about 15 minutes
- The process takes one dedicated coordinator
- Need to ensure that those sorting the donated books scan all the appropriate ones
- We save the smaller boxes from the donated books to use for shipping
- We use wadded newspaper for stabilizing the books for shipping
- Don't be surprised if by the time you get home and scan these books into Ziffit or Powell's that the book will not be accepted or that the price is different—it happens
- We are a mid-sized city of about 31,000 and we did over \$1,000 in online sales/credit to Ziffit and Powell's in the first quarter of 2022
- Most of the book titles we sold are not likely to be sold at our book sale
- We have many boxes of old books, some of which are possibly valuable that we are still trying to figure out what to do with without having to sell online individually.

## Jump In—Your Friends Can Do This!

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# Resources

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- [Click here to read about ISBNs](#)
- [Click here](#) to see a very short 30 second video on how to use BookScouter
- [Click here](#) for tips on selling your books at the best price (BookScouter)  
Suggest reading some of these tips
- [Click here](#) for tips, tricks, and how tos for finding and selling books online
- [Click here](#) to sell books to Ziffit
- [Click here](#) to sell books to Powell's